

8 November 2016

Company Announcements Platform Australian Securities Exchange Limited 20 Bridge Street SYDNEY NSW 2000

Dear Sir/Madam,

## **Notice of Initial Substantial Holder**

In accordance with section 671B of the Corporations Act 2001 (Cth), we attach a Notice of Initial Substantial Holder (Form 603) in respect of APN News and Media Limited (APN).

Yours faithfully,

Chris Millard

**Company Secretary** 

## **Form 603**

#### Corporations Act 2001 Section 671B

## Notice of initial substantial holder

To Company Name/Scheme	APN NEWS AND MEDIA LIMITED (APN)
ACN/ARSN	ACN 008 637 643
1. Details of substantial holder(1)	
Name	BT INVESTMENT MANAGEMENT LIMITED (BTT)
ACN/ARSN (if applicable)	ACN 126 365 822

#### 2. Details of voting power

The holder became a substantial holder on

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in on the date the substantial holder became a substantial holder are as follows:

04/11/2016

Class of securities (4)	Number of securities	Person's votes (5)	Voting power (6)
Ordinary Shares	12,851,539	12,851,539	
Total	12,851,539	12,851,539	5.70%

#### 3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

Holder of relevant interest	Nature of relevant interest (7)	Number of securities	Class of securities
BT Investment	BT Investment	7,913,443	Ordinary
Management (Fund	Management (Fund		
Services) Limited	Services) Limited is the		
	responsible entity of		
	various managed		
	investment schemes and,		
	in that capacity, can		
	exercise the power to		
	vote or dispose of the		
	shares.		
BT Investment	BT Investment	4,938,096	Ordinary
	Management	4,930,090	Ordinary
Management (Institutional) Limited	(Institutional) Limited is		
(mstitutionar) Emilied	the investment manager		
	appointed by various		
	superannuation funds,		
	institutional investors		
	and unit trusts and, in		

that capacity, can	
exercise the power to	
vote or dispose of the	
shares.	

#### 4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

Holder of relevant interest	Registered holder of securities	Persons entitled to be registered as holder (8)	Class and number of securities
BT Investment Management (Fund Services) Limited *	HSBC Custody Nominees (Australia) Limited.	See Annexure 'A'	7,913,443 Ordinary
BT Investment	Australia and New	See Annexure 'A'	4,938,096
Management (Institutional) Limited	Zealand Banking Group Limited		Ordinary
	HSBC Custody Nominees (Australia) Limited.		
	State Street Australia Limited		

<sup>\*</sup>BT Investment Management (Fund Services) Limited has appointed BT Investment Management (Institutional) Limited to act as the investment manager of the trusts of which it is responsible entity, giving BT Investment Management (Institutional) Limited the capacity to exercise the power to vote or dispose of the shares. BT Investment (Institutional) Limited therefore also has a relevant interest in shares in which BT Investment Management (Fund Services) Limited has a relevant interest.

#### 5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

Holder of relevant	Date of acquisition	Consideratio	Class and number of		
interest		Cash	securities		

#### 6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

Name and ACN/ARSN (if applicable)	Nature of association

## 7. Addresses

The addresses of persons named in this form are as follows:

Name	Address
BT Investment Management Limited (BTT)	Level 14, Chifley Tower, 2 Chifley Square, Sydney NSW 2000
BT Investment Management (Fund Services) Limited	Level 14, Chifley Tower, 2 Chifley Square, Sydney NSW 2000
BT Investment Management (Institutional) Limited	Level 14, Chifley Tower, 2 Chifley Square, Sydney NSW 2000
APN NEWS AND MEDIA LIMITED (APN)	The Company Secretary APN NEWS AND MEDIA LIMITED (APN) Level 4, 100 William Street Sydney NSW 2011
	Tel No: 02 9333 4999

# Signature

Print name	Chris Millard	Capacity	Company Secretary
Sign here		Date	08/11/2016

#### DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (e.g. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members, is clearly set out in paragraph 7 of the form
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The total number of votes attached to all the voting shares in the company or voting interests in the scheme (if any) that the person or an associate has a relevant interest in.
- (6) The person's votes divided by the total votes in the body corporate scheme multiplied by 100.
- (7) Include details of:
  - (a) any relevant agreement or other circumstances by which the relevant interest was acquired. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and with a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

- (8) If the substantial holder is unable to determine the identity of the person (e.g. if the relevant interest arises because of an option) write "unknown".
- (9) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.

Page 4 of 7

#### ANNEXURE A

This is annexure 'A' referred to in Form 603, Notice of initial substantial holder, lodged for BT Investment Management Limited ACN 126 365 822.

 $Chris\ Millard-Company\ Secretary,\ BT\ Investment\ Management\ Limited\ 08/11/2016$ 

Sales & Purchases for the period : 04/07/2016 to 04/11/2016

SECURITY: APN

## BT Investment Management (Fund Services) Limited

Date	Registered Company	Nature of Change	Quantity	Consideration	Class of Securities	Person's votes affected
4/07/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-18,155	-71,893.80	Ordinary	18,155
4/07/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-18,477	-73,168.92	Ordinary	18,477
5/07/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-43,783	-172,505.02	Ordinary	43,783
5/07/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-25,537	-100,615.78	Ordinary	25,537
5/07/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-2,432	-9,582.08	Ordinary	2,432
25/08/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-110,686	-439,423.42	Ordinary	110,686
25/08/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-35,888	-142,475.36	Ordinary	35,888
25/08/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-56,326	-223,614.22	Ordinary	56,326
25/08/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-29,636	-117,654.92	Ordinary	29,636
25/08/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-86,200	-342,214.00	Ordinary	86,200
31/08/2016	HSBC Custody Nominees (Australia) Limited.	Buy	291,435	1,095,795.60	Ordinary	291,435
1/09/2016	HSBC Custody Nominees (Australia) Limited.	Buy	23,204	87,247.04	Ordinary	23,204
12/09/2016	HSBC Custody Nominees (Australia) Limited.	Buy	294,356	1,021,415.32	Ordinary	294,356
27/10/2016	HSBC Custody Nominees (Australia) Limited.	Buy	1,340,911	3,285,231.95	Ordinary	1,340,911
2/11/2016	HSBC Custody Nominees (Australia) Limited.	Buy	539,665	0.00	Ordinary	539,665
3/11/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-243,809	-631,465.31	Ordinary	243,809
4/11/2016	HSBC Custody Nominees (Australia) Limited.	Buy	1,983,859	0.00	Ordinary	1,983,859
4/11/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-83,647	-217,482.20	Ordinary	83,647
	Total		3,718,854	2,947,594.88		

BT Investment Management (Fund Services) Limited Total : 3,718,854 2,947,594.88

## BT Investment Management (Institutional) Limited

Date	Registered Company	Nature of Change	Quantity	Consideration	Class of Securities	Person's votes affected
4/07/2016	Australia and New Zealand Banking Group Limited	Sell	-952	-3,769.92	Ordinary	952
5/07/2016	Australia and New Zealand Banking Group Limited	Sell	-602	-2,371.88	Ordinary	602
5/07/2016	Australia and New Zealand Banking Group Limited	Sell	-19	-74.86	Ordinary	19
5/07/2016	Australia and New Zealand Banking Group Limited	Sell	-1,907	-7,513.58	Ordinary	1,907
25/08/2016	Australia and New Zealand Banking Group Limited	Sell	-875	-3,473.75	Ordinary	875
25/08/2016	Australia and New Zealand Banking Group Limited	Sell	-1,098	-4,359.06	Ordinary	1,098
25/08/2016	Australia and New Zealand Banking Group Limited	Sell	-480	-1,905.60	Ordinary	480

25/08/2016	6 Australia and New Zealand Banking Group Limited	Sell	-651	-2,584.47	Ordinary	651
25/08/2016	6 Australia and New Zealand Banking Group Limited	Sell	-3,641	-14,454.77	Ordinary	3,641
25/08/2016	6 Australia and New Zealand Banking Group Limited	Sell	-831	-3,299.07	Ordinary	831
25/08/2016	6 Australia and New Zealand Banking Group Limited	Sell	-3,312	-13,148.64	Ordinary	3,312
25/08/2016	6 Australia and New Zealand Banking Group Limited	Sell	-155	-615.35	Ordinary	155
25/08/2016	6 Australia and New Zealand Banking Group Limited	Sell	-32	-127.04	Ordinary	32
25/08/2016	6 Australia and New Zealand Banking Group Limited	Sell	-51	-202.47	Ordinary	51
31/08/2016	6 Australia and New Zealand Banking Group Limited	Buy	10,767	40,483.92	Ordinary	10,767
1/09/2016	Australia and New Zealand Banking Group Limited	Buy	857	3,222.32	Ordinary	857
12/09/2010	6 Australia and New Zealand Banking Group Limited	Buy	9,178	31,847.66	Ordinary	9,178
2/11/2016	Australia and New Zealand Banking Group Limited	Buy	17,876	0.00	Ordinary	17,876
4/11/2016	Australia and New Zealand Banking Group Limited	Buy	65,715	0.00	Ordinary	65,715
	Total		89,787	17,653.44		
Date	Registered Company	Nature of Change	Quantity	Consideration	Class of Securities	Person's votes affected
4/07/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-480	-1,900.80	Ordinary	480
4/07/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-5,371	-21,269.16	Ordinary	5,371
4/07/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-1,925	-7,623.00	Ordinary	1,925
5/07/2016	HSBC Custody Nominees (Australia) Limited.	Sell	-11,319	-44,596.86	Ordinary	11,319
25/08/2016	6 HSBC Custody Nominees (Australia) Limited.	Sell	-5,932	-23,550.04	Ordinary	5,932
25/08/2016	6 HSBC Custody Nominees (Australia) Limited.	Sell	-10,988	-43,622.36	Ordinary	10,988
25/08/2016	6 HSBC Custody Nominees (Australia) Limited.	Sell	-31,782	-126,174.54	Ordinary	31,782
25/08/2016	6 HSBC Custody Nominees (Australia) Limited.	Sell	-1,765	-7,007.05	Ordinary	1,765
25/08/2016	6 HSBC Custody Nominees (Australia) Limited.	Sell	-12,112	-48,084.64	Ordinary	12,112
25/08/2016	6 HSBC Custody Nominees (Australia) Limited.	Sell	-5,781	-22,950.57	Ordinary	5,781
31/08/2016	6 HSBC Custody Nominees (Australia) Limited.	Buy	48,748	183,292.48	Ordinary	48,748
1/09/2016	HSBC Custody Nominees (Australia) Limited.	Buy	3,881	14,592.56	Ordinary	3,881
12/09/2010	6 HSBC Custody Nominees (Australia) Limited.	Buy	49,157	170,574.79	Ordinary	49,157
2/11/2016	HSBC Custody Nominees (Australia) Limited.	Buy	92,752	0.00	Ordinary	92,752
4/11/2016	HSBC Custody Nominees (Australia) Limited.	Buy	340,964	0.00	Ordinary	340,964
	Total		448,047	21,680.81		
Date	Registered Company	Nature of Change	Quantity	Consideration	Class of Securities	Person's votes affected
4/07/2016	State Street Australia Limited	Sell	-238	-942.48	Ordinary	238
4/07/2016	State Street Australia Limited	Sell	-9,387	-37,172.52	Ordinary	9,387
4/07/2016	State Street Australia Limited	Sell	-4,732	-18,738.72	Ordinary	4,732
5/07/2016	State Street Australia Limited	Sell	-17,177	-67,677.38	Ordinary	17,177
5/07/2016	State Street Australia Limited	Sell	-10,519	-41,444.86	Ordinary	10,519
5/07/2016	State Street Australia Limited	Sell	-13,621	-53,666.74	Ordinary	13,621
25/08/2010	6 State Street Australia Limited	Sell	-1,651	-6,554.47	Ordinary	1,651
25/08/2010	6 State Street Australia Limited	Sell	-743	-2,949.71	Ordinary	743
25/08/2010	6 State Street Australia Limited	Sell	-9,100	-36,127.00	Ordinary	9,100
25/08/2010		Sell	-12,093	-48,009.21	Ordinary	12,093
25/08/2016		Sell	-38,263	-151,904.11	Ordinary	38,263
25/08/2010	6 State Street Australia Limited	Sell	-13,253	-52,614.41	Ordinary	13,253

25/08/2016	State Street Australia Limited	Sell	-596	-2,366.12	Ordinary	596
25/08/2016	State Street Australia Limited	Sell	-44,222	-175,561.34	Ordinary	44,222
25/08/2016	State Street Australia Limited	Sell	-3,101	-12,310.97	Ordinary	3,101
25/08/2016	State Street Australia Limited	Sell	-20,956	-83,195.32	Ordinary	20,956
25/08/2016	State Street Australia Limited	Sell	-5,987	-23,768.39	Ordinary	5,987
25/08/2016	State Street Australia Limited	Sell	-26,232	-104,141.04	Ordinary	26,232
31/08/2016	State Street Australia Limited	Buy	99,549	374,304.24	Ordinary	99,549
31/08/2016	State Street Australia Limited	Buy	49,501	186,123.76	Ordinary	49,501
1/09/2016	State Street Australia Limited	Buy	7,927	29,805.52	Ordinary	7,927
1/09/2016	State Street Australia Limited	Buy	3,941	14,818.16	Ordinary	3,941
12/09/2016	State Street Australia Limited	Buy	98,408	341,475.76	Ordinary	98,408
12/09/2016	State Street Australia Limited	Buy	48,901	169,686.47	Ordinary	48,901
2/11/2016	State Street Australia Limited	Buy	184,050	0.00	Ordinary	184,050
2/11/2016	State Street Australia Limited	Buy	91,543	0.00	Ordinary	91,543
4/11/2016	State Street Australia Limited	Buy	676,584	0.00	Ordinary	676,584
4/11/2016	State Street Australia Limited	Buy	336,520	0.00	Ordinary	336,520
	Total		1,365,053	197,069.12		

BT Investment Management (Institutional Limited Total :

1,902,887

236,403.37