Form 603 Corporations Act 2001 Section 671B

Notice of initial substantial holder

To: HT&E Limited ACN: 008 637 643

ASX Code: HT1

1. Details of substantial holder

Name: IOOF Holdings Limited

ACN: 100 103 722

This notice is given by IOOF Holdings Limited on behalf of itself and its subsidiaries.

The holder became a substantial shareholder on: 24/12/2018

2. Previous and present voting power

The total number of votes attached to all the voting shares in the company or voting interest in the scheme that the substantial holder or an associate had a relevant interest in on the date the substantial holder is as follows:

| Class of securities | Number of securities | Person's votes | Voting Power |
|---------------------|----------------------|----------------|--------------|
| Ordinary | 15,020,199 | 15,020,199 | 5.259% |

3. Details of present registered holders

The persons registered as holders of the securities are as follows:

| Holder | Registered holder of | Person | Nature of relevant | Class & | Person's |
|--------------------|----------------------|----------|--------------------|--------------|-----------|
| | securities | Entitled | interest | Number (Ord) | votes |
| | | to be | | | |
| | | holder | | | |
| | | | | | |
| Perennial Value | | | | | |
| Management Limited | | | | | |
| (ACN 090 879 904) | NAB Asset Servicing | | Investment Manager | 3,944,097 | 3,944,097 |

| Perennial Value Management Limited (ACN 090 879 904) | Citigroup | Investment Manager | 8,567,344 | 8,567,344 |
|--|-----------|--------------------|-----------|-----------|
| Perennial Value Management Limited (ACN 090 879 904) | BNP | Investment Manager | 2,504,413 | 2,504,413 |
| IOOF Investment Management Limited (ACN 006 695 021) | BNP | Investment Manager | 4,345 | 4,345 |

4. Consideration

The consideration paid for each relevant interest and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

| | Person | Nature | Co | | Class & number (ord) | Person's votes |
|------------|---|---------------------|-----|------------|-------------------------|----------------|
| 13/12/2018 | Perennial Value Management Limited (ACN 090 879 904) | Purchased on market | \$ | 519,883.29 | 310,624 | 310,624 |
| 17/12/2018 | Perennial Value Management Limited (ACN 090 879 904) | Purchased on market | \$ | 454,840.29 | 284,273 | 284,273 |
| 24/12/2018 | Perennial Value Management Limited (ACN 090 879 904) | Sold on market | -\$ | 75,603.19 | - 48,533 | - 48,533 |

5. Associates

| Name & ACN | Nature of association |
|----------------|-----------------------|
| Not applicable | |

6. Addresses

The addresses of persons named in this form are as follows:

| Name | Address | |
|------------------------------------|--|--|
| IOOF Holdings Limited | Level 6, 161 Collins Street Melbourne Victoria 3000 | |
| HT&E Limited | Level 4, 100 William Street Sydney NSW 2011 | |
| Perennial Value Management Limited | Level 27, 88 Phillip Street Sydney NSW 2000 | |